

**Syracuse Regional Airport Authority
Regular Meeting Agenda
Friday, September 7, 2018 - 11:30 a.m. – 1:00 p.m.
Syracuse Hancock International Airport
Board Room**

1. Roll Call (2 Minutes)
2. **Reading and Approval of Minutes from the June 15, 2018 Regular Meeting (2 Minutes)**
3. Executive Session (20 Minutes)
4. **Presentation - Digital Hyve Digital Campaign (15 Minutes)**
5. **Management Report/Terminal Improvement Project Update (35 Minutes)**
6. **New Business (20 Minutes)**
 - **Resolution Authorizing Airline Incentive Agreement with Frontier Airlines (TPA)**
 - **Resolution Authorizing Airline Incentive Agreement with Frontier Airlines (RSW)**
 - **Resolution Authorizing Airline Incentive Agreement with Allegiant Airlines (PGD)**
 - **Resolution Adopting Fee Schedules for Taxi Service Program and Ground Transportation Rules and Regulations for Taxis and Transportation Network Companies**
 - **Resolution Authorizing Management to Plan and Host the 2019 Syracuse International Aviation Weekend**
 - **Resolution Electing Jo Anne Gagliano as Vice-Chair of the Board of the Syracuse Regional Airport Authority**
7. Adjournment

Bold = materials available

{H3409087.1} The mission of the Syracuse Regional Airport Authority is to provide safe, secure, efficient and low-cost air transportation service to the 12-county region that Syracuse Hancock International Airport currently serves. The Authority seeks to stimulate air service, economic development, trade and tourism by focusing on the shared goals of its stakeholders: more service to more destinations, lower operating costs and increased non-aeronautical revenue. The Authority recognizes that the Syracuse Hancock International Airport is a gateway to the central New York region and beyond and seeks to optimize customer service and exceed customer expectations with continuous improvements to the terminal building and public-use facilities.

SYRACUSE REGIONAL AIRPORT AUTHORITY

SYRACUSE HANCOCK INTERNATIONAL AIRPORT
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Minutes of the Regular Meeting of the Syracuse Regional Airport Authority June 15, 2018

Pursuant to notice duly given and posted, the regular board meeting of the Syracuse Regional Airport Authority was called to order on Friday, June 15, 2018 at 11:07 a.m. in Auburn Memorial City Hall located at 24 South Street, Auburn, NY 13021 by Chair, Mr. Patrick Mannion.

Members Present:

Mr. Patrick Mannion-Chair
Dr. Shiu-Kai Chin
Mr. Michael Lazar
Mr. Michael Quill
Mr. William P. Fisher
Mr. John B. Johnson Jr.
Mr. Kenneth Kinsey
Mr. Mark Nicotra
Ms. Beth Rougeux

Members Absent:

Mr. Khalid Bey
Dr. Donna DeSiato

Also Present:

Ms. Christina Callahan
Mr. Trent Amond
Ms. Jennifer Sweetland
Ms. Cheryl Herzog
Ms. Linda Ryan
Ms. Joanne Clancy
Mr. William Ryan
Mr. John McCann
Mr. Tom Horth
Mr. Michael LaMontagne

Roll Call

As noted, all Board members were present, except for Mr. Bey and Dr. DeSiato.

Mr. Patrick Mannion, Chair

Chair Mannion started by welcoming everyone to the meeting at 11:07 a.m. and thanked Mayor Quill for hosting the board meeting.

Mayor Quill welcomed everyone and educated the board regarding the deep history of the Memorial City Hall and the businesses and residents of the City of Auburn including past Mayors and encouraged everyone to tour the building and local businesses.

Reading and Approval of the Minutes

A motion was made by Mr. Fisher and seconded by Ms. Rougeux and was unanimously approved to accept the minutes from the May 11, 2018 regular meeting.

The motion was approved: 8 ayes, 0 nays, 1 abstain (Mayor Quill voted present because he did not attend the last meeting)

Old Business

Chair Mannion bypassed going into Executive Session and directed the board's attention to the Executive Director and updates on the terminal improvement project.

The Executive Director explained to the board her desire to discuss and get feedback on a key design feature which is currently being discussed with New York state and that decisions needed to be made regarding finalizing the design of the SYR super graphic that will be visible on the exterior of the airport building.

Mr. Horth from C&S gave further data regarding the history of the design of the highly visible super graphic that were placed on the graphic drawings that were rendered, edited and released by the DOT without previous input from the Authority. The main concern about the SYR super graphic in those renderings was the color. He explained that planned color-changing LED lighting that will go throughout the terminal improvement project and will not work with a solid blue color. Not only would it cost more to have but that it would clash, would not stand the test of time when weathered and would not match the weathered steel that will surround the area. He suggested a thick aluminum, silver steel facade that will look sleek and work well with the LED color-changing lighting would be much more beneficial both in cost and appearance overall. Discussed was placing a temporary blue film over the silver graphic for the opening of the airport on October 31st in order to match the renderings publicized and then removing it in the future. A discussion ensued regarding the marketing, design and color options. Mr. Lazar discussed the overall picture of the cooperative project and agreed that all of the other colors work together throughout the project and that the silver steel would work best in the long run and suggested that we can put a temporary cover over the graphic. A final consensus was made that the silver steel coloring best fit the overall design and will stand the test of time.

Management Report

Ms. Callahan provided recent highlights and images of the terminal improvement project and brought the board up to speed regarding the contents of the management report for projects & operations, security, ARFF, Finance, IT, contracts, HR, marketing, PR, events and air service developments. She invited everyone to come and visit the airport to see the updates. Some of the highlights included carpet and flooring replacement, elevator replacements, pedestrian bridges, the grand hall, the fuel farm tanks and improved infrastructure needed for Million Air's fueling operations. Million Air operations are up and running and the official grand opening is planned for later this summer. In addition, the new terrazzo poured flooring, stonework, ceiling lighting, new bathrooms and family room and all of the materials selected during the design phase was

discussed so that they will stand the test of time. While all of the terminal elevators are being replaced, only the center elevator in the garage was replaced because it was failing, however, the other garage elevators would be part of the future garage improvement plan. The projects are on track for budget and execution. An amendment to the contract was executed for the 10/31 acceleration, and we are waiting on reimbursements from the state. Chair Mannion suggested that if payment reimbursements are taking longer than expected to contact Dr. Chin or himself to see if they could be of any assistance. Dr. Chin inquired about any workplace safety issues and the Executive Director stated that none have been brought to our attention. Relocating the airlines and the rental car tenants was the best thing to do in order to remove them and passengers from the construction areas and they will be moved to their permanent locations in late July/early August. Mr. Lazar commented how much the airlines appreciate the baggage handlers provided to assist them.

A highlight for security includes the roll out of our new Ground Transportation permitting process. So far we've issued 35 of the 50 permits. Christina mentioned that in one of the resolutions to discuss is to restore a position that had always existed in the past, a Ground Transportation Officer. The board was reminded about our Triennial Drill on Saturday, August 18th.

On the finance side, our monthly reporting continues and data for passenger traffic shows very strong month over month growth that has never been seen before. The Executive Director noted that this growth does not yet reflect the new airline Frontier and the new markets with Allegiant Sanford, Nashville, Denver, Raleigh/Durham or the new Chicago and Orlando service. Potential trade wars with Canada was discussed but decided it is too soon to know if there is any impact in Syracuse. Increases seem to be trending with the leisure destinations but we are trying to determine the demographics of the SYR passengers to determine if it is more leisure or business travel. In terms of concessions, discussion is on-going regarding adding two additional concessions, a coffee kiosk and new bar in the South Concourse. Creative Foods notified us and has corrected some identified food inspection issues. Contracts and funding for improvement and safety projects are on-going. The authority is providing bid results, contracts, MWBE packages, hosting pre-proposal bid meetings, advertising bids, communicate those to our region and the counties that we serve. Quick Flight services has begun the ground handling for Frontier and they had never been at the airport prior to this, therefore resulting in new jobs.

Highlights in the Human Resources area includes our new Employee Assistance Program, our Marketing, Engineering and General Airport interns and an FAA ADA Site assessment review walk-through to ensure compliance, enhance or improve our passenger experience. A SYR Fly Guide program is being created with a planned launch to coincide with the opening of the new terminal in November.

Marketing highlights include inaugural events for SFB on 5/30, BNA on 6/14. In July, Frontier's inaugural flights to RDU and DEN will both take place on July 2nd. In August, Frontier's inaugural flights to ORD and MCO is August 12th and our annual meeting on September 7th.

SYR now has 21 nonstop destinations, which is more than we've ever had in the history of the airport and a billboard in Binghamton is being used to advertise our markets during the month of June. Both Allegiant and Frontier are very happy with how their service is performing and other marking and changes are pending. United Airlines has stated that DEN may still be a possibility

even if we are unable to provide a revenue guarantee and other markets are performing well and looking into other markets. Our digital marketing campaign and graphics are being further developed and other opportunities throughout a wider market and new graphics are on our website that link to information on these routes/destinations. Other data, social media hashtags and demographic tracking will give us further information. In house terminal advertising program is planning to be launched January 1, 2019. Our passengers continue to appreciate our PET Program.

New Business

Resolution authorizing the creation of the position of Director of Marketing, Communications and Air Service Development for the Syracuse Regional Airport Authority

There was no further discussion regarding the resolution.

A motion was made by Ms. Rougeux and seconded by Mr. Quill to approve this resolution.

The resolution was adopted: 9 ayes, 0 nays, 0 abstain

Resolution authorizing the creation of the position of Information Technology Services Administrator for the Syracuse Regional Airport Authority

A discussion ensued regarding Cyber Security and it was stated that this position would not have that responsibility. There was no further discussion regarding the resolution.

A motion was made by Ms. Rougeux and seconded by Mr. Fisher to approve this resolution.

The resolution was adopted: 9 ayes, 0 nays, 0 abstain

Resolution authorizing the creation of the position of Ground Transportation Officer for the Syracuse Regional Airport Authority

A discussion ensued regarding the pay range and value added for this renewed position to be brought back to the airport. It was determined that the position would add safety, quality, control, security, monitoring and larger overall management for all of the different ground transportation issues at the curb line and beyond. The taxis all have to have a meter, be inspected and they must have a city hack license. Ms. Rougeux suggested an amendment to the job description regarding military service. Further value proposition regarding the position will be discussed in the future. There was no further discussion regarding the resolution. A motion was made by Ms. Rougeux and seconded by Dr. Chin to approve this resolution.

The resolution was adopted: 9 ayes, 0 nays, 0 abstain

Resolution adopting the 2018-2019 Syracuse Regional Airport Authority Operating Budget

There was no further discussion regarding the resolution. A motion was made by Dr. Chin and seconded by Mr. Lazar to approve this resolution.

The resolution was adopted: 9 ayes, 0 nays, 0 abstain

Resolution (1) Adopting the 2018-2019 Syracuse Regional Airport Authority Capital Budget; (2) Authorizing Executive Director to apply for and accept grant offers and enter into grant agreements with the Federal Aviation Administration and New York State Department of Transportation for such projects; (3) Enter into contracts to undertake and complete projects (4) Authorizing expenditure of funds on projects

There was no further discussion regarding the resolution. A motion was made by Dr. Chin and seconded by Mr. Lazar to approve this resolution.

The resolution was adopted: 9 ayes, 0 nays, 0 abstain

Resolution authorizing collective bargaining agreement between SRAA and AFSCME Local 1773 and transfer of Crew leaders to SRAA employment

Mr. Fisher asked if the airport is comfortable with the financial deal for the authority and asked questions regarding their future union representation. It was clarified that whatever the city negotiates in the future will have no bearing on these employees. This process will become a model to use for any future negotiations and transfers. The balance of the groups consist of Local 400, the Trades group and CSEA. There was no further discussion regarding the resolution. A motion was made by Ms. Rougeux and seconded by Mr. Fisher to approve this resolution.

The resolution was adopted: 9 ayes, 0 nays, 0 abstain

No other committee reports were given.

Chair Mannion then directed the board's attention to recognize board member Rougeux who will be ending her term at the close of this meeting. He thanked her for her excellent service, all of the good things that she has done for the community and that it has been an honor to work with her and wished her the best for the future. Mr. Fisher commented how much Ms. Rougeux has contributed to the board and her many major accomplishments. The Executive Director continued the appreciation of Ms. Rougeux's work ethic, memory, level of detail and stated that she had perfect attendance for every board and committee meeting held. She has been a great asset and source of assistance. The consensus is that we would not have many of the policies and procedures in place without having had her on the SRAA board.

Adjournment

A motion was made by Dr. Chin and seconded by Mr. Fisher to adjourn the meeting.

The motion was approved: 9 ayes, 0 nays, 0 abstain

The meeting was adjourned at 12:50 p.m.

RESOLUTION AUTHORIZING APPROVAL OF ADDITIONAL NEW AIR SERVICE AGREEMENT WITH FRONTIER AIRLINES

WHEREAS, the Syracuse Regional Airport Authority (the “Authority”) is a public benefit corporation, formed and operating pursuant to Chapter 463 of the Laws of New York 2011 (the “Enabling Act”) and Article 8, Title 34 of the New York Public Authorities Law, as amended; and

WHEREAS, the Authority is the operator of the Syracuse Hancock International Airport (“Airport”); and

WHEREAS, pursuant to Section 2799-bbb of the Enabling Act the stated purposes of the Authority include forming an integral part of a safe and effective nationwide system of airports to meet the present and future needs of civil aeronautics and national defense and to assure the inclusion of the Authority’s facilities in state, national and international programs for air transportation; and

WHEREAS, by Resolution No. 5 of 2018 the Board of the Authority previously approved the adoption and implementation of an updated Air Service Development Incentive Program (the “ASDI Program”) in order to update and keep pace with changes in the commercial air service industry and provide commercial air carriers with certain operational fee credits (“Operational Credits”) in connection with new or additional air service to be provided at the Airport; and

WHEREAS, Frontier Airlines is an air carrier at the Airport and has offered to provide new seasonal air passenger service between the Airport and Tampa International Airport (“TPA”) consisting of three (3) weekly flights from TPA to Syracuse and three (3) weekly flights

from Syracuse to TPA utilizing jet aircraft (the “TPA Service”) which such service is tentatively scheduled to commence on or about November 15, 2018 and end on or about April 30, 2019; and

WHEREAS, a formal written agreement regarding the TPA Service between the Authority and Frontier will be have to be negotiated and signed in order for such new air service to occur; and

WHEREAS, in order to assist in negotiations and induce Frontier to enter into a formal agreement with the Authority for the TPA Service, management has advised that it would be beneficial to offer Frontier marketing, promotional and operational assistance through the Authority’s Aviation Enterprise Fund and the ASDI Program in connection with the TPA Service; and

WHEREAS, providing the TPA Service is consistent with and in furtherance of the Authority’s purposes under the Enabling Act.

NOW, THEREFORE, after due deliberation having been had thereon, it is hereby

RESOLVED, by the Board of the Syracuse Regional Airport Authority, that the Executive Director is authorized, with the advice of counsel to the Authority, to enter into negotiations for a formal written agreement with Frontier regarding the TPA Service, and pending such successful negotiation and with the advice of counsel, to execute a formal agreement for the TPA Service with Frontier; and be it further

RESOLVED, that subject to the execution of such formal agreement for the TPA Service, the Executive Director is authorized to expend up to the maximum sum of \$8,000.00 from the Authority’s Aviation Enterprise Fund for marketing and promotional assistance and authorize up to the amount of \$320,000.00 in Operational Credits under the ASDI Program in connection with the TPA Service.

Resolution Adopted Date: September __, 2018.

Vote: Ayes ____ Nays: ____ Abstentions: ____.

Signed: _____.
Secretary

RESOLUTION AUTHORIZING APPROVAL OF ADDITIONAL NEW AIR SERVICE AGREEMENT WITH FRONTIER AIRLINES

WHEREAS, the Syracuse Regional Airport Authority (the “Authority”) is a public benefit corporation, formed and operating pursuant to Chapter 463 of the Laws of New York 2011 (the “Enabling Act”) and Article 8, Title 34 of the New York Public Authorities Law, as amended; and

WHEREAS, the Authority is the operator of the Syracuse Hancock International Airport (“Airport”); and

WHEREAS, pursuant to Section 2799-bbb of the Enabling Act the stated purposes of the Authority include forming an integral part of a safe and effective nationwide system of airports to meet the present and future needs of civil aeronautics and national defense and to assure the inclusion of the Authority’s facilities in state, national and international programs for air transportation; and

WHEREAS, by Resolution No. 5 of 2018 the Board of the Authority previously approved the adoption and implementation of an updated Air Service Development Incentive Program (the “ASDI Program”) in order to update and keep pace with changes in the commercial air service industry and provide commercial air carriers with certain operational fee credits (“Operational Credits”) in connection with new or additional air service to be provided at the Airport; and

WHEREAS, Frontier Airlines is an air carrier at the Airport and has offered to provide new seasonal air passenger service between the Airport and Southwest Florida International Airport (“RSW”) consisting of three (3) weekly flights from RSW to Syracuse and three (3)

weekly flights from Syracuse to RSW utilizing jet aircraft (the “RSW Service”) which such service is tentatively scheduled to commence on or about November 15, 2018 and end on or about April 30, 2019; and

WHEREAS, a formal written agreement regarding the RSW Service between the Authority and Frontier will be have to be negotiated and signed in order for such new air service to occur; and

WHEREAS, in order to assist in negotiations and induce Frontier to enter into a formal agreement with the Authority for the RSW Service, management has advised that it would be beneficial to offer Frontier marketing, promotional and operational assistance through the Authority’s Aviation Enterprise Fund and the ASDI Program in connection with the RSW Service; and

WHEREAS, providing the RSW Service is consistent with and in furtherance of the Authority’s purposes under the Enabling Act.

NOW, THEREFORE, after due deliberation having been had thereon, it is hereby

RESOLVED, by the Board of the Syracuse Regional Airport Authority, that the Executive Director is authorized, with the advice of counsel to the Authority, to enter into negotiations for a formal written agreement with Frontier regarding the RSW Service, and pending such successful negotiation and with the advice of counsel, to execute a formal agreement for the RSW Service with Frontier; and be it further

RESOLVED, that subject to the execution of such formal agreement for the RSW Service, the Executive Director is authorized to expend up to the maximum sum of \$8,000.00 from the Authority’s Aviation Enterprise Fund for marketing and promotional assistance and

authorize up to the amount of \$320,000.00 in Operational Credits under the ASDI Program in connection with the RSW Service.

Resolution Adopted Date: September __, 2018.

Vote: Ayes ____ Nays: ____ Abstentions: ____.

Signed: _____.
Secretary

RESOLUTION AUTHORIZING APPROVAL OF ADDITIONAL NEW AIR SERVICE AGREEMENT WITH ALLEGIANT TRAVEL COMPANY

WHEREAS, the Syracuse Regional Airport Authority (the “Authority”) is a public benefit corporation, formed and operating pursuant to Chapter 463 of the Laws of New York 2011 (the “Enabling Act”) and Article 8, Title 34 of the New York Public Authorities Law, as amended; and

WHEREAS, the Authority is the operator of the Syracuse Hancock International Airport (“Airport”); and

WHEREAS, pursuant to Section 2799-bbb of the Enabling Act the stated purposes of the Authority include forming an integral part of a safe and effective nationwide system of airports to meet the present and future needs of civil aeronautics and national defense and to assure the inclusion of the Authority’s facilities in state, national and international programs for air transportation; and

WHEREAS, by Resolution No. 5 of 2018 the Board of the Authority previously approved the adoption and implementation of an updated Air Service Development Incentive Program (the “ASDI Program”) in order to update and keep pace with changes in the commercial air service industry and provide commercial air carriers with certain operational fee credits (“Operational Credits”) in connection with new or additional air service to be provided at the Airport; and

WHEREAS, Allegiant Travel Company is an air carrier at the Airport and has offered to provide new seasonal air passenger service between the Airport and Punta Gorda Airport (“PGD”) consisting of two (2) weekly flights from PGD to Syracuse and two (2) weekly flights

from Syracuse to PGD utilizing jet aircraft (the “PGD Service”) which such service is tentatively scheduled to commence on or about November 15, 2018 and end on or about April 30, 2019; and

WHEREAS, a formal written agreement regarding the PGD Service between the Authority and Allegiant will be have to be negotiated and signed in order for such new air service to occur; and

WHEREAS, in order to assist in negotiations and induce Allegiant to enter into a formal agreement with the Authority for the PGD Service, management has advised that it would be beneficial to offer Allegiant marketing, promotional and operational assistance through the Authority’s Aviation Enterprise Fund and the ASDI Program in connection with the PGD Service; and

WHEREAS, providing the PGD Service is consistent with and in furtherance of the Authority’s purposes under the Enabling Act.

NOW, THEREFORE, after due deliberation having been had thereon, it is hereby

RESOLVED, by the Board of the Syracuse Regional Airport Authority, that the Executive Director is authorized, with the advice of counsel to the Authority, to enter into negotiations for a formal written agreement with Allegiant regarding the PGD Service, and pending such successful negotiation and with the advice of counsel, to execute a formal agreement for the PGD Service with Allegiant; and be it further

RESOLVED, that subject to the execution of such formal agreement for the PGD Service, the Executive Director is authorized to expend up to the maximum sum of \$5,300.00 from the Authority’s Aviation Enterprise Fund for marketing and promotional assistance and authorize up to the amount of \$320,000.00 in Operational Credits under the ASDI Program in connection with the PGD Service.

Resolution Adopted Date: September __, 2018.

Vote: Ayes ____ Nays: ____ Abstentions: ____.

Signed: _____.
Secretary

**RESOLUTION APPROVING THE ADOPTION OF FEE SCHEDULE AND
THIRD PARTY MONITORING REQUIREMENTS AND AMENDING
GROUND TRANSPORTATION RULES AND TAXI SERVICE
PROGRAM OF THE SYRACUSE REGIONAL AIRPORT AUTHORITY**

WHEREAS, the Syracuse Regional Airport Authority (the “Authority”) is a public benefit corporation, formed and operating pursuant to Chapter 463 of the Laws of New York 2011 (the “Enabling Act”) and Article 8, Title 34 of the New York Public Authorities Law, as amended; and

WHEREAS, the Enabling Act provides that the purposes of the Authority include the construction, development, improvement, maintenance and operation of aviation and related facilities at the Syracuse Hancock International Airport (“Airport”) and within central New York; and

WHEREAS, ground transportation services are an integral part of the operation of the Airport in particular and aviation and related services in general; and

WHEREAS, by Resolution No. 13 of 2016 the Authority Board previously adopted rules and regulation regulating the conduct of commercial ground transportation operations at the Airport (the “Ground Transportation Rules”); and

WHEREAS, due to dramatic changes in the taxi industry as a result of the advent of transportation network companies (“TNC’s) such as Uber and Lyft, and the resultant termination of a ground transportation services agreement for exclusive taxi services at the Airport by the provider thereof, by Resolution No. 24 of 2017 the Authority Board approved the adoption of a ground transportation licensing system to govern and regulate the provision of taxi related services at the Airport (the “Taxi Service Program”); and

WHEREAS, both the Ground Transportation Rules and the Taxi Service Program reference fees and charges to be established by the Authority for the provision of TNC and Taxi

services at the Airport, and Authority management has recommended certain fees and charges to be charged to TNC’s and Taxis for such services at the Airport; and

WHEREAS, based on experience with TNC’s over the past year, Authority management has further recommended that all TNC’s operating at the Airport be required to be subject to third party monitoring by means of GPS enabled software and/or equipment in order for the Authority to effectively audit and monitor TNC operations at the Airport.

NOW, THEREFORE after due deliberation having been had thereon, it is hereby

RESOLVED, that the Board of the Syracuse Regional Airport Authority hereby authorizes and does adopt the Ground Transportation Fee Schedule annexed hereto at Exhibit “A” as part of the Ground Transportation Rules and Taxi Service Program at the Airport and further directs that such fees and charges as set forth therein shall be charged to all TNC’s and/or Taxis, as appropriate, providing TNC and/or Taxi services at the Airport effective retroactive to August 1, 2018, and be it further

RESOLVED, that effective retroactive to August 1, 2018 all TNC’s operating at the Airport shall be required to be subject to third party monitoring by means of GPS enabled software and/or equipment while operating at the Airport, and be it further

RESOLVED, that effective retroactive to August 1, 2018 both the Ground Transportation Rules and Taxi Service Program are hereby deemed amended consistent with the provisions hereof.

Resolution Adopted Date: August __, 2018

Vote: Ayes ____ Nays: ____ Abstentions: ____.

**Signed: _____
Secretary**

SYRACUSE REGIONAL AIRPORT AUTHORITY
Commercial Ground Transportation Fee Schedule
As of August 1, 2018

I) Taxicab

Annual fee of \$750 per vehicle for a non-exclusive license for walk-up customer taxicab services originating from the Airport.

II) Transportation Network Company (“TNC”)

A) TNC Operator fee of \$2.00 per pickup and \$2.00 per drop-off.

B) TNC Operator must agree to provide a third-party vendor selected by the Airport Authority with the information for each trip originating or terminating at the Airport in accordance with the specifications provided by the Airport.

RESOLUTION AUTHORIZING THE HOSTING OF A 2019 AVIATION WEEKEND AT THE SYRACUSE HANCOCK INTERNATIONAL AIRPORT

WHEREAS, the Syracuse Regional Airport Authority (the “Authority”) is a public benefit corporation, formed and operating pursuant to Chapter 463 of the Laws of New York 2011 (the “Enabling Act”) and Article 8, Title 34 of the New York Public Authorities Law, as amended; and

WHEREAS, the Authority is responsible for the operation and management of the Syracuse Hancock International Airport (the “Airport”); and

WHEREAS, one of the stated purposes of the Authority under the Enabling Act is to stimulate and promote economic development, trade and tourism in the central New York area; and

WHEREAS, the Authority previously hosted a regional airshow at the Airport in 2016 with nationally recognized aviation acts and performers in order to stimulate and promote economic development, trade and tourism in the central New York area in furtherance of the Authority’s purposes under the Enabling Act; and

WHEREAS, the Airport is currently undergoing an approximately \$65 Million Terminal Improvement Project funded with State, Federal, County and Authority moneys, to include a new Regional Aviation Museum, and in addition a new Fixed Base Operations facility has been built at the Airport; and

WHEREAS, by Resolution No. 19 of 2017 the Board of the Authority previously authorized the hosting of another airshow in 2019 in order to showcase these and other improvements at the Airport which have occurred since the 2016 Airshow; and

WHEREAS, management has advised that it was unable to obtain a commitment from a premier aeronautical military demonstration team to be the featured performer at the airshow as contemplated in Resolution No. 19 of 2017, but management has further advised that it believes it can organize and host a smaller scale “Aviation Weekend” at the Airport in 2019 to showcase the many recent improvements at the Airport which have occurred since the 2016 Airshow.

NOW THEREFORE, after due deliberation having been had there on, it is hereby

RESOLVED, by the Board of the Syracuse Regional Airport Authority that the Executive Director is authorized to organize and host an “Aviation Weekend” at the Airport in 2019 in lieu of the previously approved Airshow, and with the advice of counsel to the Authority, to negotiate, procure and enter into the necessary contracts and agreements with various airshow performers, aviation industry representatives, and other vendors to attend and participate in such Aviation Weekend and in connection therewith to expend the sum of up to \$350,000.00 from the Authority’s Aviation Enterprise Fund for such purposes, which sum is anticipated to be offset by revenue from the event.

Resolution Adopted Date: September __, 2018

Vote: Ayes ____ Nays: ____ Abstentions: ____.

Signed: _____.
Secretary

Resolution No. __

2018

**RESOLUTION ELECTING JO ANNE GAGLIANO
AS VICE-CHAIR OF THE BOARD OF THE SYRACUSE REGIONAL
AIRPORT AUTHORITY**

WHEREAS, the Syracuse Regional Airport Authority (the “Authority”) is a public benefit corporation, formed and operating pursuant to Article 8, Title 34 of the New York Public Authorities Law, as amended;

WHEREAS, in connection with the regular meeting of the Board on September 7, 2018, Vice-Chair of the Authority Board, William Fisher, advised the Board that he was resigning his position as Vice-Chair effective as of September 7, 2018 but remaining as a member of the Board;

WHEREAS, the Board wished to fill the vacancy in the Vice-Chair position on the Board resulting from such resignation and Section 4.4 of the Organizational By-Laws of the Authority grants the Authority Board the power to elect by ballot, the Vice-Chair of the Authority;

WHEREAS, the members of the Board Development Committee conferred and recommended to the Board at its regular meeting on September 7, 2018 that Board member Jo Anne Gagliano be elected to fill the Vice-Chair position;

WHEREAS, at its September 7, 2018 regular meeting an election (ballot requirement waived upon consent of all members present) to fill the Vice-Chair position was conducted by the members of the Board.

NOW, THEREFORE, after due deliberation having been had thereon,

BE IT RESOLVED, that the Board of the Syracuse Regional Airport Authority hereby elects Board Member Jo Anne Gagliano as Vice-Chair of the Authority, effective as of September 7, 2018.

Vote: Ayes ___ **Nays:** ___ **Abstentions:** ___.

Signed: _____
Secretary

Resolution Adopted Date: September 7, 2018